



August 4, 2017

To Whom It May Concern:

Joanne Ryan from Infodec Communications has been a great asset to Sutherland Shire Family Services (SSFS) as we have sought her services for two recent tenders. The first Tender was submitted some 18 months ago, while the second was as recent as 4 months back.

The first tender, a State Government Pilot program considered the strengths and capacity of this organisation to deliver the program across two sites in Sydney was well received. Joanne meticulously went about researching our organisation and was able to articulate our strength to win the tender.

The second State Government tender needed Joanne to finesse the proposal for us. Joanne used her creative and technological skills to ensure that each page represented SSFS as a professional body. She also used her contacts to ensure we had strong advocacy, which again resulted in a win.

I can't recommend Joanne enough for her communicative skills, her professional approach to her work and her strength in understanding her customer's needs.

For further information, please do not hesitate to contact the writer.

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